



## What is the right SBA Loan Program for your small business customer and your bank?

So, how do you go about determining the right U.S. Small Business Administration (SBA) loan program for your bank and your small business customer? As a private non-profit development company, we make it our business to know ALL of SBA's loan programs. By sitting down with you and/or your customer, we can help you determine and recommend which direction is the best to proceed. From there and if the recommendation IS NOT the SBA 504 program, our work on your behalf does not end! We pride ourselves on 25 years of experience and knowledge in ALL SBA loan programs and will assist you and guide you through the entire process. Our relationship with you and your bank goes well beyond the SBA 504 loan program that we deliver. We continue to provide lenders like yourself with the knowledge and expertise to get the best loan program that works for you.



## Follow Prairieland EDC on Twitter

Prairieland EDC will provide live updates on Prairieland EDC, the U.S. Administration, and current news on the 504 and 7(a) loan programs. If you do not have an account, it's free to sign up. You can follow us by just clicking,

<http://twitter.com/PEDCNews>.



1 Prairie Drive  
Slayton, Minnesota 56172

## Join the 504 Loan Program Group on LinkedIn

LinkedIn's group directory allows you to find communities of professionals who share a common experience, passion, interest, affiliation, or goal. The NEW 504 Loan Program Group will help our lenders stay informed and keep in touch with Prairieland EDC staff you share your same interests. The group name is 504 Loan Program. The link is <http://www.linkedin.com/groups?gid=1870221>. If you have any trouble, contact Steve or Tesa at 800-507-9003.



## 504 Rates are still low!

**20 Year Note Rate 4.86%**  
**Plus Monthly Fees 1.114%**  
**(Built into Payment)**  
**(Rates as of 10-13-09)**

## Contact the Prairieland Brew Crew

The Prairieland EDC staff is available to provide 504 training to you and your co-workers, so take a break to see what Prairieland can do to help you. Contact us today to sign up for one of our Brew Crew Meetings.

## A New Look!

**Watch for Prairieland EDC's newly updated website. It can be found at [www.prairielandedc.com](http://www.prairielandedc.com)**